



Global Keynote Industry Address:

Denis Kessler
Chairman & CEO, SCOR SE

18 – 20 January 2017, Taj Lands End, Mumbai
Theme: “Finding the Ideal Reinsurance Partner”

Business and investment sentiments seem very depressed with competition now based more on services offered in addition to the price. However, India remains in the forefront of many companies' business agenda.

The theme, “Finding the Ideal Reinsurance Partner” will look at what makes an ideal reinsurance partner from the different perspectives while allowing discussions on long-term relationships rather than just price-based annual contracts. The programme will also touch on the various challenges facing the Indian market as it opens up the insurance and reinsurance space and the kind of

comprehensive service set-ups necessary for inward and outward reinsurance business. The stress will be on “Carpe Diem” to seize the opportunities in this dynamically changing insurance and reinsurance market faced with challenges in the disruptive innovation era, new regulatory environment, building expertise and talent and getting ready for the competition.

It's a decade since the launch of the India Rendezvous by AIR and GIC Re and the numbers have grown from 200 to some 650 delegates from more than 30 countries.

Topics include:

The Regulatory Landscape

- The Changes in the Pipeline and their impact on local and international players
- Opening of the India Market – Seizing the Opportunities in a Dynamically Changing Insurance & Reinsurance Market

Reinsurance Solutions for the Booming Indian Market

- Opening the market to reinsurers: New regulations, new opportunities
- A Private reinsurer in India
- Foreign players and their branch plans
- What Makes an Ideal Reinsurance Player in the India Market – Viewpoint from Different Perspectives
- The Impact of Disruptive Innovation in the Market

Insurers and Reinsurers as Partners in Business

- The need for closer co-operation
- Rising to Market Needs
- Increasing Nat CAT events
- IPOs and their impact on the Indian market
- Making a Case for a Long-term Partnership
- Will partnership drive price?
- Can reinsurers lead the market in professional underwriting
- The dynamics of the cost of capital – who bears?

A Reinsurance Centre in India

- Can GIFT city take on the mantle?
- Mumbai to Gujarat – How viable is it?
- The infrastructure needs of a major RI centre
- GST and other tax issues
- Reinsurance Centre for the SAARC region

India's fast growing retail segment

- Increasing net retentions by primary insurers
- Growing accumulations
- The World of Nat CATs for Indian companies
- Understanding the impact of risk exposures on the balance sheets
- Coping with Cyber Crimes and Boosting Cyber Security

Global Indian corporates

- Supply chain issues: A holistic view of this new dynamics of exchanges
- Efficiency & mitigation of volatility

Risk Management and De-risking

- The Unique Role of GIC Re
- Upgrading the quality of reinsurance providers
- Are reinsurance brokers fulfilling a developmental role in the market place?
- Challenges in developing a local talent pool
- The Insurance Development Forum - Building a Risk Management Strategy for Economic Recovery & Resilience to Natural Disasters

Regional and Beyond

- Insurance and Reinsurance co-operation between India and China?
- The role of national reinsurers

Panels

- The IPO Plan for Government Owned General Insurers – A Talking Point
- A Lloyd's Panel: Is Lloyd's Ready for India? What are the unique needs of the market and the Value-adds that Lloyd's can bring to India?
- Life Reinsurance: Are Reinsurers meeting the Needs of the Life Market
- Are Reinsurers Meeting the Needs of the Cedants in South Asia?

Jointly organised by:



ASIA INSURANCE REVIEW

Managed by:



Sponsors:



Asia Capital Reinsurance Group



Cocktail Sponsor:



Lloyd's Coffee House:



Supported by:



Media Partner:



Register online at <http://www.asiainsurancereview.com/airindiarend>

For speaking, sponsorship and partnership opportunities: Email: sheela@asiainsurancereview.com DID: +65 6372 3187



@AIRDaily #AIRrend



/AsiaInsuranceReview



/company/asia-insurance-review